



Affiliates Account Manager (Abrantes, Portugal)

COMPANY

Since 2007, **lemonads** is a major player of acquisition and monetization of digital traffic. As a fast-growing group, **lemonads** has clients all over the world, and offices in Switzerland, Luxembourg, Portugal and Spain.

Human being and innovation are at the heart of each of our decisions. By joining **lemonads**, you will join a dynamic team, passionate, and united by one common goal that drive us: being the market leader!

If you like technological environment and want to evolve in an ambitious worldwide company, join our team and become our new partner!

ROLE

This position is based in Abrantes. You will be part of the Publisher Team of **lemonads**. Your role is to manage and develop your portfolio of users on our platform [lemonads.com](https://www.lemonads.com) (CPA network). This position has the following goals:

- Build and maintain an important portfolio of clients.
- Represent the company and its services to new prospects.
- Update on a daily basis the status of the leads on the company's CRM.
- Help the Publishers to find the most suitable offers for their activity in order to grow the revenue.
- Build and maintain an excellent relationship with your Team members.

PROFILE

- You have a degree in Management, Economy or IT.
- You are native in English. French or Spanish are a plus.
- You are comfortable at dealing with people.
- You are detail-oriented.
- You are autonomous and demanding with yourself.
- You can work under pressure and keep a positive attitude.
- You are goal-oriented.
- You constantly follow up with your portfolio.
- You want to work on an ambitious project.

To apply, please send your resume to job.87@lemonads.com.